



## B2B Matchmaking Event for Baltic and Nordic ICT Industry Companies

This event is a great opportunity for Finnish, Swedish, Norwegian, and Danish businesses to **individually meet potential Baltic ICT product and service suppliers, buyers, outsourcing, or business development partners**, that are familiar with high quality standards and Nordic business culture.

**10<sup>th</sup> November, 2017 in Riga, Latvia**

Kipsala International Exhibition Centre, Kipsalas Street 8, Riga, Latvia

The B2B matchmaking is held during the annual Business and ICT Solutions Fair „RIGA COMM 2017” - leading industry event, where companies from different sectors find ready-made as well as personalized solutions for their operations.

### Why Baltics?

Baltic ICT industry provides a competitive advantage to foreign partners due to:

- Highly skilled IT professionals with international experience
- One of the most competitive labour costs in Europe
- Wide knowledge of foreign languages among IT professionals
- Western-style working culture
- Effective and well-developed infrastructure of transport and telecommunications within the region

### Participation fee of 1200 EUR per company\*

Fee includes:

- 5-7 individual meetings with potential partners from Baltics, that have been selected and approached according to Nordic companies' needs
- Access to RIGA COMM 2017 and all its related events - Business Innovation Conference, IoT Conference, Tech Start-up Fair, ALSO University, and Horizon 2020 Matchmaking
- 4-star hotel for 2 nights

\*Offer is limited for up to 3 company representatives

### For more information, please contact:

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You are kindly invited to attend B2B matchmaking event with a possibility to individually meet potential Baltic and Nordic ICT partners!